## Manning & Napier

# **Pro-Mix® Conservative Term CIT**



June 30, 2025

## **Investment Objective**

The primary objective is capital preservation, with a secondary objective of capital growth.

### **Investment Strategy**

Invests in individual equities, primarily US with some non-US, and fixed income securities. Manning & Napier employs an equity range of 5% to 35%. The equity range is designed to provide the opportunity to position investors for growth during favorable markets, but just as importantly, help mitigate risk during more adverse market conditions when the risk of experiencing an unrecoverable loss is elevated.

### **Portfolio Managers**

Name	Experience
Jay Welles, CFA®	25 years industry 25 years Firm
John Mitchell, CFA®	24 years industry 23 years Firm
Beth Malette, CFA®	19 years industry 18 years Firm
Marc Bushallow, CFA®	24 years industry 19 years Firm

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Top Ten Investments	
Holdings	%
Microsoft Corp	1.00
Cadence Design Sys Inc	0.76
Amazon.Com Inc	0.75
Alphabet Inc-Cl A	0.72
Meta Platforms Inc	0.68
Mastercard Inc-Class A	0.66
Dhl Group - Adr	0.57
Air Liquide-Adr	0.56
L3Harris Technologies Inc	0.56
Unitedhealth Group Inc	0.55

 $Top \, Ten \, Investments \, is \, unaudited \, and \, excludes \, cash.$ 

Fund Infor	d Information		Gross	Net
	Cusip	Inception	Expenses	Expenses
Class U	302027123	10/15/2013	0.51%	0.49%
Class S	563821149	01/01/2000	0.87%	0.85%

Reflects the Trustee's contractual agreement to limit fees and voluntary agreement to reimburse certain expenses. Certain qualified plan types may be subject to investment minimums for the Pro-Mix® CIT Class U units. This fund is available only for use within certain qualified employee benefit plans.

Annualized	Performar	nce					
	QTR	YTD	1Y	3Y	5Y	10Y	Inception (01/01/2000)
Class U	3.12%	4.81%	7.68%	5.56%	4.07%	4.45%	5.58%
Class S	3.03%	4.63%	7.32%	5.17%	3.68%	4.08%	5.24%
Composite Benchmark	3.43%	5.11%	8.52%	6.03%	3.92%	4.40%	5.02%

Performance through the inception date of the Pro-Mix® CIT Class U units is based on the historical performance of the CIT's oldest unit class. Returns are net of Pro-Mix CIT® Class U expenses. Performance data quoted represents past performance and does not guarantee future results. Performance for periods greater than one year is annualized. Your investment may fluctuate in value and there is a potential for loss as well as profit.

### **Portfolio Composition**



Investments will change over time.

**CIT Fund** 

## Manning & Napier

## **Pro-Mix® Conservative Term CIT**



#### June 30, 2025

Risk Statistics (	Since	Composite
Inception)	Class S	Benchmark
Alpha	0.16%	
Beta	1.01	
Standard Deviation	5.03%	4.65%
Sharpe Ratio	0.65	0.66
Up Mkt Capture	103.45%	
Down Mkt Capture	101.97%	

## Fixed Income Effective Duration

	CIT Fund	<b>BB Int Agg</b>
Cash (<0)	2.33%	20.00%
<1 Year	8.94%	0.49%
1 - 3 Years	23.25%	25.62%
3 - 5 Years	22.18%	22.05%
5 - 7 Years	32.01%	17.86%
7 - 10 Years	9.99%	13.95%
10 + Years	1.31%	0.02%

## Fixed Income Credit Quality Distribution

	CIT Fund	<b>BB Int Agg</b>
AAA	8.87%	3.70%
AA	50.66%	76.43%
Α	13.42%	8.78%
BBB	10.97%	10.24%
BB	0.66%	0.55%
В	0.17%	0.12%
CCC	0.08%	0.05%
NR	15.16%	0.13%
itions		

<b>Equity Sector Allocation</b>			5.1.11
Sector	CIT Fund	Composite Benchmark	Relative Weighting
Communication Services	6.71%	8.54%	
Consumer Discretionary	13.43%	10.60%	
Consumer Staples	2.58%	5.62%	
Energy		3.47%	
Financials	18.34%	16.95%	
Health Care	12.90%	9.15%	
Industrials	15.30%	11.00%	
Information Technology	22.97%	26.69%	
Materials	4.85%	3.19%	
Real Estate	2.91%	2.26%	
Utilities		2.54%	

Represents the respective equity portion of the portfolio and benchmark.

CIT Fund	PP Int Acc	Relative Weighting
CITFUIL	DD IIIL Agg	weighting
23.53%	23.81%	
24.04%	15.89%	
0.86%	1.82%	1
0.63%	0.34%	I
13.35%	1.88%	
	1.14%	ı
33.58%	35.11%	ı
3.36%		ı
0.65%	20.00%	
	24.04% 0.86% 0.63% 13.35%  33.58%  3.36%	23.53% 23.81% 24.04% 15.89% 0.86% 1.82% 0.63% 0.34% 13.35% 1.88% 1.14% 33.58% 35.11% 3.36%

Represents the respective fixed income portion of the portfolio and benchmark.

#### Definitions

Alpha: A measure of an investment's performance relative to a benchmark index. It represents the excess return of an investment compared to the return of the benchmark.

**Beta:** A measure of an investment's volatility relative to the overall market.

Standard Deviation: A statistical measure of the dispersion of returns for a given investment. It quantifies the amount of variation or volatility from the average return. Sharpe Ratio: A measure of risk-adjusted return, calculated by subtracting the risk-free rate from the investment's return and then dividing by its standard deviation.

**Duration:** A measure of the sensitivity of a fixed income security's price to changes in interest rates. It indicates the expected life of the security and how much its price will change with a 1% change in interest rates. Securities with shorter durations are generally less affected by interest rate changes than those with longer durations.

#### What You Should Know Before Investing

All investments involve risks, including possible loss of principal. Because the fund invests in both stocks and bonds, the value of your investment will fluctuate in response to stock market movements and changes in interest rates. Investing in the fund will also involve a number of other risks, including issuer-specific risk, foreign investment risk, and small-cap/mid-cap risk. Investments in options and futures, like all derivatives, can be highly volatile and involve risks in addition to the risks of the underlying instrument on which the derivative is based, such as counterparty, correlation and liquidity risk. Also, the use of leverage increases exposure to the market and may magnify potential losses. This Fund is a collective investment trust (CIT) maintained by Exeter Trust Company (ETC), as Trustee, for investment only by certain qualified employee benefit plans. CITs are not mutual funds, and their units are not registered under the Securities Act of 1933, or applicable securities laws of any state or other jurisdiction. CITs are exempt from registration and regulation under the Investment Company Act of 1940 (the "1940 Act"), and unit holders are not entitled to the protections of the 1940 Act. ETC has claimed an exclusion from the definition of the term "commodity pool operator" under the Commodity Exchange Act and, therefore, is not subject to registration or regulation as a pool operator under said Act. ETC is responsible for voting proxies for securities held in the CITs. Proxies will be voted and recorded in accordance with ETC's proxy voting policy, although ETC may solicit recommendations and advice from unaffiliated proxy advisory firms, or other advisors or sub-advisors which it retains with respect to the CITs. This Fund is not Fulc-insured, may lose value, and is not guaranteed by ETC, any of its affiliates, or any other bank or government agency. Credit quality ratings are measured on a scale that generally ranges from AAA (highest) to D (lowest). Not Rated (NR) is used to classify securi

The Conservative Term Composite Benchmark (Composite Benchmark) is a blend of 15% MSCI USA Investable Market Index (IMI), 5% MSCI ACWI ex USA Index (ACWIxUS), and 80% Bloomberg U.S. Intermediate Aggregate Bond Index (BIAB) beginning 01/01/2022. Prior to this, the Composite Benchmark shown consisted of 22% IMI, 8% ACWIxUS, and 70% BIAB from 06/01/2012-12/31/2021, and 15% IMI, 5% ACWIxUS, and 80% BIAB prior to 06/01/2012. IMI is designed to measure large, mid, and small-cap representation across the US market. The Index is denominated in U.S. dollars. The Index returns are net of withholding taxes. They assume daily reinvestment of net dividends thus accounting for any applicable dividend taxation. Index returns provided by Bloomberg. ACWIxUS is designed to measure large and mid-cap representation across 22 of 23 Developed Markets countries (excluding the U.S.) and 24 Emerging Markets countries. The Index is denominated in U.S. dollars. The Index returns are net of withholding taxes. They assume daily reinvestment of net dividends thus accounting for any applicable dividend taxation. Index returns provided by Bloomberg. BIAB is an unmanaged, market value-weighted index of U.S. domestic investment-grade debt issues, including government, corporate, asset-backed, and mortgage-backed securities with maturities of greater than one year but less than ten years. Index returns provided by Intercontinental Exchange (ICE). The returns of the indices do not reflect any fees or expenses. Returns provided are calculated monthly using a blended allocation. Because the fund's asset allocation will vary over time, the composition of the fund's portfolio may not match the composition of the Conservative Term Composite Benchmark. Index data referenced herein is the property of each index sponsor (MSCI and Bloomberg), their affiliates ("Index Sponsors") and/or their third party suppliers and has been licensed for use by Manning & Napier. The Index Sponsors and their third party suppliers accept no liability in connection with its